



LEAD Institute 2026

Invest in yourself and your community!
LEAD is growing the next generation of nonprofit leaders.

LEAD INSTITUTE is a year-long leadership development program of the Community Foundation for Monterey County. LEAD empowers you to discover your leadership values, find a network of professional support and confidently lead a thriving team.

**Apply by
10/1/25**

GROW



"LEAD opened my eyes to the true meaning of working for and with community."

– Elizabeth Jimenez
2023 LEAD Institute Alum

WHO

- › Rising leaders from nonprofits or community-based organizations serving Monterey, Santa Cruz and San Benito Counties
- › New nonprofit executives
- › People enthusiastic to grow and make a difference

WHAT

- › Values-driven leadership and management training
- › Monthly gatherings with an inspiring and diverse cohort
- › Individualized professional coaching
- › Sliding-scale tuition rates and needs-based scholarships

WHEN & WHERE

- › February 2026 to December 2026 at Harden Foundation in Salinas
- › 2026 LEAD Sessions take place the second Friday of each month



**center for
nonprofit excellence**
COMMUNITY FOUNDATION FOR MONTEREY COUNTY

cfmco.org/LEAD
831.375.9712 • lead@cfmco.org

"Participating in LEAD has been an invaluable investment in my personal and professional growth. It provided an incredible opportunity to connect with local leaders and learn from one another in a supportive, judgment-free setting.

– Abby Newman, 2024 LEAD Institute Alum



WHY

For Organizations

- › Invest in your great staff and empower their growth
- › Meet new partners and build support networks
- › Grow capacity for supervision, collaboration, fund development, financial management and more

For Participants

- › Develop leadership skills and increase your mission impact
- › Gain confidence, clarity, and connection
- › Help your nonprofit and community thrive

Learn More & Apply by 10/1/25

LEAD Information Session

Thursday, August 21, 2025
10–11 a.m.

CFMC Conference Room
2354 Garden Road
Monterey, CA 93940



- 1 Get in touch** with Reid Norris to learn more about LEAD Institute: reidn@cfmco.org
- 2 Complete the application** available at cfmco.org/LEAD by **October 1, 2025**.
- 3 Interviews** take place October – November 2025