

2023 :: ANNUAL REPORT



INVESTING

IN





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To inspire philanthropy and be a catalyst for strengthening communities throughout Monterey County

VISION

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\$41.4 MILLION Granted Through 2,422 Grants \$380.1 MILLION Total Assets

\$50.3 MILLION Gifts Received

\$11.9 MILLION Raised for 208 Nonprofits Through Monterey County Gives!

\$2 MILLION Awarded in 495 Scholarships

44 New Funds Established

Cover photos (top to bottom): SIEDI convening, Pajaro levee breach (courtesy DSA Monterey County), Hijos del Sol arts mural

MESSAGE TO THE COMMUNITY Investing in Impact

Annual reports are enjoyable reads. They proudly highlight a year's accomplishments, and 2023 had several. Record grants and gifts. Monterey County Gives! continues to grow beyond our wildest expectations, achieving yet another high-water mark in gifts and donors. Our disaster relief work, propelled by the generosity of a caring community, was in high gear as Winter and Spring storms raised havoc. The Community Impact Investment program allowed organizations doing vital work in Monterey County to expand their built environment. Scholarships, new funds, the Salinas Inclusive Economic Initiative, the remarkable work of the Center for Nonprofit Excellence...the list goes on.

One of the drawbacks of annual reports is that word "annual." As 12-month snapshots they sometimes fail to acknowledge that community foundations work in a continuum. While snapshots are energizing, they don't speak to the greater impact that occurs over time. If we're going to accurately depict the work of the CFMC, it needs more than a one-year glance to be revealed.

With this in mind, the 2023 Annual Report provides a look at how our work year-over-year has produced impact that can't be understood in a single year's data point. Here are a few you'll see inside this report. Record grants of \$41 million are eye-popping. Wow! What a great year! They certainly made a difference in Monterey County. But what about \$109 million in grants over three years?

With reference to impact, scholarships are one of the easiest "connectthe-dots" categories. Facilitating opportunity for students to attain higher education is one of the best investments communities can make in their future. Many students in Monterey County are first in their family to attend college. \$2 million in scholarships in 2023 sends a strong message about the impact of philanthropy in opening doors for young people while expanding the supply of knowledgeable workers in our local economy (much of the CFMC staff reflects this). Put this in the context of \$7.6 million in scholarships over the past five years, and one can clearly see this investment will change lives and strengthen our community.

None of this is possible without caring donors, an attentive and engaged board of directors and staff who are completely committed to delivering on the CFMC's mission. The needs of Monterey County change over time, and the CFMC must remain nimble and responsive to these needs. Impact is meant to be long lasting, especially when we're *Here for Good*.

The enfel

Kirk Gafill 2023 Board Chair

Daniel R. Baldwin President/CEO





Impact is meant to be long lasting, especially when we're *Here for Good*.

> Dan Baldwin President/CEO, CFMC

RESPONDING TO DISASTER Monterey County Storm Relief Fund

A significant role for the Community Foundation for Monterey County (CFMC) is to facilitate the philanthropic response to disasters. Unfortunately, the need arose again with winter storms in January 2023 and the Pajaro levee breach in March 2023.

The CFMC created the Monterey County Storm Relief Fund on January 10, 2023 with \$100,000. The Monterey Peninsula Foundation added \$100,000 and the Conrad N. Hilton Foundation, David and Lucile Packard Foundation, Sunlight Giving Foundation and Vistra provided significant support along with donations from the community.

Funding assisted numerous nonprofits with their relief and recovery efforts, including a focus on Pajaro and other North Monterey County communities after the Pajaro levee breach. The first grant of \$50,000 was awarded to Community Emergency Response Volunteers of the Monterey Peninsula (CERV) for financial support to farmworkers. Grants rapidly followed to Meals on Wheels of the Monterey Peninsula for emergency response meals, Salud Para la Gente and Pajaro Valley Shelter Services for emergency hotel support and Community Bridges and others for storm relief for residents.



The American Red Cross of the Central Coast received a grant to assist people affected by the Pajaro levee breach



The fund has distributed more than \$2.1 million through nearly 70 grants supporting emergency shelters for evacuees and displaced residents, food and supplies distribution, equipment for first responders, repairing damaged facilities and small business relief.

GRANT HIGHLIGHTS

- ALL-IN Monterey County received four grants to provide emergency relief and help meet basic needs with hotel vouchers, tents/sleeping bags, water, clothing, flashlights, PPE and more at the fairgrounds shelter and in the community.
- Monterey Firefighters Community Foundation received a grant for equipment to help clear fallen trees after the storms. They purchased six battery-operated chainsaws, which are safer to use than gas-powered. According to CEO Raul Pantoja, the new chainsaw helped save a firefighter's life.
- **Casa de la Cultura Center** is a trusted resource for the Pajaro community, especially for farmworkers. The organization received three grants to provide community members with direct financial support including hotel stays for families and medically fragile residents and basic household items such as diapers, wipes, bottled water and personal care items.



cfmco.org/StormReliefGrants

Established January 10, 2023 **\$2,180,490** Granted Through 2023



69

Grants

COMMUNITY Leadership

SIEDI reception (I to r) the Honorable Lydia Villarreal, former board member for CFMC and The James Irvine Foundation, Cheng Ung and Liz Posey of The James Irvine Foundation, Michael Castro and Dan Baldwin of the CFMC

Through the years, the CFMC expanded its impact by growing as a community leader. Responding quickly to disasters has unfortunately become a more frequent and visible demonstration of this capability. Numerous fire funds, the COVID-19 Relief Fund, the Monterey County Storm Relief Fund and activating the Big Sur Disaster Relief Fund are examples of this, granting millions of dollars to help those affected.

The CFMC's behind the scenes work brings people and nonprofits together to address challenges around important issues such as homelessness, affordable housing and mental health. The VIDA (Virus Integrated Distribution of Aid) program and Community Wellness Collaborative (CWC) are two prime examples.

VIDA was originally going to be a six-month program. Due to the hard work and dedication of Community Health Workers (CHWs), it has continued for more than three years. VIDA began when the County of Monterey recognized a trusted messenger network was needed to stem the tide of rising COVID-19 cases in 2020. VIDA CHWs are community members that have undergone training to help their neighbors navigate complex systems to gain access to programs and services.

As the pandemic shifted, the need for CHWs remained but their focus evolved. Rather than connecting people to quarantine resources and COVID-19 best practices, they connected to food distribution sites and mental health resources. In early 2023, VIDA CHWs responded where they were most needed, working at Local Assistance Centers, helping residents affected by flooding. More recently, they have been talking with community members about the importance of mental health. Over the last three years, VIDA has had several impressive accomplishments such as leading outreach campaigns, distributing over 115,000 food boxes, 80,000 COVID-19 rapid tests and holding over 800,000 in-person conversations.

The Community Wellness Collaborative evolved from the COVID-19 Collaborative. A planning session and interviews were held, and mental health emerged as the priority focus area. The complexities of mental health care were exacerbated by the pandemic, particularly in low-income communities. The CFMC continued the Collaborative model and created a multisector forum for parties to come together to share resources and work toward a common goal.

The CWC recognizes there is no simple solution to the challenges of mental health in Monterey County but coming together to discuss and highlight them will help lessen the negative impact on the community.

The Salinas Inclusive Economic Development Initiative (SIEDI), (see pages 8-9), is another example of the CFMC's commitment to provide support beyond grantmaking. The Foundation will continue to partner with others to address complex issues towards our vision of *healthy*, *safe*, *vibrant communities*.



Janet Sning at CFMC's Salinas Office

STRENGTHENING COMMUNITIES Grantmaking Reflections

Janet Shing Director of Grantmaking

\$4.9 million - that was the total the CFMC granted in 2002, the year I joined the staff. (CFMC awarded grants totaling \$41 million in 2023). At that time, grants were awarded in general areas, such as education, health and community services, that supported our mission statement – to improve the quality of life in Monterey County. Our main application-based program represented 40% of CFMC's annual grantmaking, and staff's work reflected that. We accepted grant requests via mail, facsimile, email and hand-delivery.

In 2010, CFMC updated its mission statement, now "To inspire philanthropy and be a catalyst for strengthening communities throughout Monterey County" – and then, everything changed. Donors saw CFMC as their "design studio" for philanthropy. The number of designated endowment funds, field of interest funds and agency endowment funds grew.

The CFMC's board encouraged grantmaking to focus on results and impact. In 2012, we unveiled the Community Impact (CI) grant program with funding priorities that narrowed and clarified our interests. CI grants increased the board and community members' role in reviewing and recommending funding amounts. Over the next 10 years, we sought feedback and implemented changes to streamline the grant guidelines and process. We experimented, we learned and we continued to make improvements. In more recent years, we have increased the number of two-year grants awarded and the number of operating grants.

Until 2015, our strategic plan and daily work were grounded in three goals: Community Impact, Philanthropic Leadership and Organizational Excellence. In 2015, the fourth goal of Community Leadership was added, which allowed CFMC to expand its grantmaking in unprecedented ways. The CFMC extended its leadership and grantmaking throughout the county via new place-based affiliate funds that work like a foundation within CFMC.

Over the years, CFMC has reflected on local and national discussions on social justice and civil rights issues, listened to local nonprofit leaders, paid attention to community concerns and followed regional and national trends in grantmaking. Our values are at the core of our grantmaking – advancing positive change, being open and honest and operating with the highest standards that include a commitment to fairness and respect. We are in the process of a comprehensive assessment of our discretionary grant programs. I, for one, am excited to see what the next decade brings and how the CFMC will continue to evolve.



Our values are at the core of our grantmaking.

Janet Shing Director of Grantmaking

IMPACT IN ACTION Grantmaking 2023

Thanks to caring individuals, families and businesses, the CFMC granted a record \$41.4 million in 2023. These dollars fund critical needs and causes in Monterey County and beyond. Grants and awards help feed the hungry, shelter the unhoused, improve literacy, inspire artists and musicians, care for animals, protect the environment and help students fund their college education. These are just a few examples of how grants address critical local needs.



CASA

CASA of Monterey County (CMC) trains and supports community volunteers who advocate for abused or neglected children placed in foster care, upholding the children's rights while pursuing a safe and permanent home. CMC has been on the frontline for these vulnerable child victims through its Court Appointed Special Advocates (CASA) program.

The program serves approximately 200 foster youth annually and recently expanded services to include babies and toddlers, as well as youth in the Juvenile Justice system. In 2023, CASA received a \$25,000 Community Impact grant to recruit, train and support these invaluable community volunteers.



ELKHORN SLOUGH FOUNDATION

The Elkhorn Slough Foundation (ESF) works to conserve and restore the Elkhorn Slough and its watershed. With more than 4,200 acres of protected lands and waters, it is the largest tidal salt marsh in California outside of San Francisco. In 2023, ESF received a \$60,000 Community Impact grant over two years for operating support to fulfill their mission and stewardship efforts.

ESF's initiatives for children and youth provide both in-school and after-school enrichment for elementary, high school and college students and their families in North Monterey County. Work continues to preserve and restore ESF's Porter Ranch as a locally-significant historical and educational resource and future community center.



HOPE, HORSES & KIDS

The mission of Hope, Horses & Kids (HHK) is to nurture the mind, body and spirit of children and youth with special needs and from diverse backgrounds through equine-assisted learning. The demand for programs grew during the pandemic with children and families seeking safe, outdoor opportunities for connection.

The organization expanded its audience to children of all abilities to address the challenges and stress of remote learning. In 2023, HHK received a \$15,000 Community Impact grant for operating support that will serve more than 150 local youth living with physical, emotional, cognitive and behavioral challenges.

\$41.4 MILLION Granted in 2023 **2,422** Total Grants in 2023





CREATING OPPORTUNITY Scholarships

Taylor Farms has awarded more than \$4.1 million in scholarships

CFMC scholarships have grown tenfold from \$219,000 and 25 scholarships in 2013 to more than \$2 million in nearly 500 scholarships in 2023. The growth was assisted by a 2017 four-year grant from the College Futures Foundation which began a trend towards needs-based scholarships. College Futures Monterey County scholarship program has become an integral part of the CFMC's annual offerings.

The initial grant from the College Futures Foundation created an online portal in which students could apply for and be matched with many scholarships through just one application. The fund is supported by donor advisors and others who have created named funds within the program. College Futures Monterey County awards more than \$165,000 per year through an average of 45 scholarships. Several businesses have fueled the growth in scholarships, including Taylor Farms, Church Brothers-True Leaf Farms, Raymond H. Costa Family, Visa Verde Labor, The Morse Foundation and more.

CFMC scholarship funds are established by individuals, families and businesses who recognize the value of education and want to help students pursue their educational, career and personal goals. Scholarships continue to have the ripple effect of benefiting local students, their families and the communities they so often come back to serve.

cfmco.org/Scholarships

SCHOLARSHIP GROWTH 2014-2023



SCHOLAR SPOTLIGHT Dayanara Preciado

Dayanara Preciado received three scholarships from the CFMC in 2023: the Ipson Tully Memorial Scholarship, Steve and Marti Diamond Scholarship and a College Futures Scholarship. She attends the University of California, Berkeley, with a double major in Political Science and Legal Studies.

Naturally shy and grappling with the challenges of learning a new language, Dayanara, a first-generation Mexican-American, spent eight years in English Literacy Development classes. Like many students from immigrant families who speak only their native language at home, she faced significant difficulties learning English. It wasn't until she participated in Mock Trials and Ethics Bowls through her AP Literature class at Salinas High School that she discovered the power of her voice. This experience ignited her confidence and passion for the courtroom stating, "I want to become an attorney to use my voice toward advocacy and change."

Acknowledging that pursuing higher education and professional aspirations involved pushing past cultural norms and expectations for women and girls, she credits her mentor, English Teacher Andrew Rodriguez, for the support and encouragement. It is important to her to do something she loves in life and be a source of inspiration to those coming after her. She is grateful for the scholarships she has received through the CFMC.

Dayanara has a firm belief that access to all levels of education is critically important and shouldn't be limited by one's financial status or cultural background. Her ultimate aspiration is to advocate for marginalized voices who cannot defend themselves due to language and financial barriers. Knowing there are individuals willing to invest in her dreams will continue to inspire her as she uses her voice, talents and education to be a changemaker for others.

CFMC is proud to work with students like Dayanara and our generous scholarship fund holders to invest in future leaders and create healthy, safe, vibrant communities for generations to come.



Scholarship recipient Dayanara Preciado is majoring in Political Science and Legal Studies at U.C. Berkeley



"I want to become an attorney to use my voice toward advocacy and change."

Dayanara Preciado

\$2,007,097 Awarded in 2023

495 Scholarships **475** Students 77 Scholarship Funds

INCLUSIVE Economic Development



The Salinas Inclusive Economic Development Initiative (SIEDI) is a collective journey with a shared commitment to build a more inclusive and equitable economy for the families and communities of the Salinas Valley. New methodologies, personnel and nonprofits were brought together to ask what would happen if the community better understood its role in the economy.

SIEDI was a two-year initiative, funded with an initial \$3 million grant from The James Irvine Foundation, that awarded cohort members \$100,000 per year of unrestricted funds to support them as they engaged with the local economic development processes in ways that centered the voices, assets and needs of the community.

SIEDI held quarterly convenings for cohort members to come together and strategize on different topics such as housing, education and the digital divide. Increased organizational capacity was a significant focus. Cohort members have specific skill sets and work with unique populations. It was critical that funds could be used for what organizations knew was most needed.



SIEDI is probably the most important movement right now for the Salinas Valley.

Jackie Cruz

Vice President of Advancement, Hartnell College and Executive Director for Hartnell College Foundation One of SIEDI's strengths is diverse sector representation that includes art, technology, agriculture and community advocacy. It has received recognition from both County and State governments.

Participants best express the impact of their involvement.

"SIEDI has given us the opportunity to continue developing emerging leaders through our Resident Leadership Academy and provide them with tools and support to make real economic changes in the lives of families and communities," said Francsico Rodriguez, Monterey Bay Central Labor Council.

cfmco.org/SIEDI

INAUGURAL SIEDI COHORT

ALBA (Agriculture and Land-Based Training Association)

BHC (Building Healthy Communities)

CCA (Center for Community Advocacy)

CBDIO (Centro Binacional Para El Desarrollo Indígena Oaxaqueño)

Hijos del Sol

LFC (Loaves, Fishes & Computers)

Monterey Bay Central Labor Council

Mujeres en Acción

Rancho Cielo

SIEDI quarterly convenings brought members together to address important economic development issues



In addition to learning and working together, SIEDI had numerous successes. Partners were able to encourage over 100 local residents to apply for a local apprenticeship program with Joby Aviation for paid job training. The Joby Aviation and SIEDI partnership is a true victory for Monterey County, which led to Mujeres en Acción speaking at a state interview in support of Joby Aviation receiving a \$9.8 million CalCompetes grant for their Marina expansion that will support more than 600 jobs.

CBDIO has expanded its footprint in South County, providing services to Indigenous Communities such as document translation and resources navigation. Clarisa Reyes-Becerra of CBDIO noted, "We have established comités of Mexican Indigenous farmworkers and their families, providing facilitation, training and leadership development so that the comités are empowered to advocate for inclusive policies in education, housing and health care. One win at the Santa Rita Union School District led to the creation of the first Mixteco afterschool program in the region. The comités are now growing stronger, both in size and strength."

Hijos del Sol's Artistic Director, Jose Ortiz, recalls that people did not believe his ability to draw would offer a living wage. Hijos del Sol was recently able to develop a process for bidding on and securing agreements for mural installations. These efforts further empowered community residents through meaningful employment opportunities.



en Acción; Cody Cleverly, Workforce Development Lead; Barbara Meister, SIEDI mentor; Dan Coughlin, Joby Special Projects Lead, celebrate CalCompetes grant

"Moving the needle on economic freedom among local financially stressed citizens cannot happen overnight," shares Christian Mendelsohn, Executive Director, Hijos del Sol. "SIEDI enabled Hijos del Sol to hire seven staff, create our first independent art studio, and increase our confidence, structure, potential, and focus. When well-seasoned advisors, mentors, consultants, and \$100,000 per year come to a small organization, it can be truly transformational—and it has," he continued.

SIEDI was recently renewed for another two years thanks to a generous \$3.35 million grant from The James Irvine Foundation. SIEDI will continue to build on previous work and include three additional cohort members. The success so far demonstrates the impact that can be made by deep, consistent investment in our community leaders.

\$3 MILLION

Initial Investment by The James Irvine Foundation

\$2.3 MILLION

Regranted to Local Nonprofits Through 2023

\$3.35 MILLION

Grant Renewal from The James Irvine Foundation

2-YEAR EXTENSION Three More Partners to Come

MONTEREY COUNTY GIVES! Your Generosity Multiplied



Monterey County Gives! evolved from a donor advised fund created by the Monterey County Weekly in 2000. The CFMC joined forces with the Weekly in 2009 and the new format, online giving portal and expansion in number of nonprofits and matching funds each year expanded the campaign's impact. The Monterey Peninsula Foundation joined as a partner in 2015 and the campaign has grown each year, demonstrating the power of local philanthropy. MC Gives! has raised and granted more than \$68 million to hundreds of Monterey County nonprofits.



Nonprofits are vital to our community and a cornerstone to what defines us, what exemplifies our values and spirit. Collaboration. Partnership. Synergy. These are the keys to MC Gives!

> Bradley Zeve Founder, Monterey County Weekly

The cumulative impact of gifts both large and small helps these local nonprofits better fulfill their missions and meet the needs of the people they serve.

BEYOND THE NUMBERS

The amount raised each year, even though impressive, doesn't tell the whole story. Christine Dawson, CFMC Senior Vice President Philanthropic Services, points out "in addition to fundraising, Monterey County Gives! brings awareness to so many nonprofits in the area, helping to attract new supporters and volunteers for years to come."

mcgives.com

GROWING IMPACT \$68 MILLION RAISED AND GRANTED SINCE 2009



MONTEREY COUNTY **GVES!** Joining Together for Big Ideas

Monterey County Gives! continues to shine a spotlight on the incredible generosity and commitment of our community towards local nonprofits. In 2023, a record 8,035 people came together to donate an astounding \$11.9 million, a \$700,000 increase over 2022.

Each nonprofit received 100% of donations plus a pro rata match, thanks to local donors and matching fund sponsors. Grants supported over 200 nonprofits serving Monterey County in diverse focus areas such as arts & culture, community & social service and environment & sustainability.

Monterey County Gives! has become an integral part of the year-end giving season. The exposure to new audiences and influx of support helps newer and established nonprofits alike bolster operations and implement new ideas.

Staci Alziebler-Perkins, Executive Director of Gathering for Women, notes, "MC Gives! helps us appeal to those who want to help vulnerable homeless and housing insecure women in our County. Every year we see new and continuing donors who are excited about our work, and we are constantly amazed by the generosity of our community."

Each year the CFMC sponsors additional awards in four categories. The 2023 awards went to:

- \$2,500 Ingenuity Grant Everyone's Harvest
- \$1,000 Largest Number of Donors Award Peace of Mind Dog Rescue
- \$1,000 Most Donors 18-35 Years Old Monterey Peninsula Pride
- \$1,000 Florence Haspel Zeve Award for Women, Families and/or the Arts -Boys & Girls Clubs of Monterey County

MC Gives! is a special project of the Community Foundation for Monterey County, the Monterey County Weekly and the Monterey Peninsula Foundation. Thank you to the Gunde and Ernie Posey Family Foundation, Taylor Farms, Neumeier Poma Investment Counsel, Colburn and Alana Jones Foundation of the CFMC, the David and Lucile Packard Foundation, Cannery Row Company, Harden Foundation, Nancy Eccles and Homer M. Hayward Family Foundation, CFMC donor advisors and many individual online donors for their generous support of the matching fund.











208 Participating Nonprofits



8,035 Donors





A Community Impact Investment loan helped the Monterey Museum of Art acquire the Miller Adobe to expand their services

The Community Impact Investment (CII) program continues to grow as it enters its sixth year. CII, established in 2018, aims to enhance communities by strategically investing in local programs and projects, going beyond traditional grantmaking. These investments are intended to generate both community benefits and market or near-market returns for the CFMC portfolio. As opposed to a grant, CII allocations are loans, designated as part of the CFMC's Investment Policy.

In 2023 the CFMC added \$1,770,000 to the CII portfolio by making a loan to the Monterey Museum of Art. This loan facilitated the museum's acquisition of the historic Miller Adobe property adjacent to its current site on Pacific Street. Working closely with the City of Monterey and local stakeholders, the museum envisions expanding its gallery space to better serve the community. The CII loan plays a crucial role in the Museum developing a vibrant arts presence in Monterey.

COMMUNITY IMPACT Investment

Also in 2023, the CFMC saw one of their very first CII loans be fully repaid as it reached maturity. The loan was issued in 2018 for \$1,000,000 to the Accion Opportunity Fund (AOF). AOF utilized the loan to offer flexible financing arrangements to entrepreneurs in marginalized communities. These individuals often face challenges in accessing traditional financing options due to factors such as limited business experience and other constraints.

Active CII recipients from prior years include FarmLink (\$750,000), CHISPA (\$250,000), MEDA/El Pajaro CDC (\$150,000) and United Way (\$1,000,000). FarmLink's purpose is to provide flexibly structured financing to underserved and new farmers. They provided 18 loans to 18 businesses in Monterey County in 2023, 17 of which are BIPOC-owned (black, indigenous and people of color). The CII program will continue to invest, beyond grantmaking, to impact our community.



cfmco.org/ImpactInvestment

We are grateful for the transformational CII loan for the purchase of the Miller Adobe. This advances the Museum's capacity to provide exceptional arts experiences for future generations."

> **Cory Madden** Executive Director, Monterey Museum of Art

\$1.77 MILLION Loaned to Monterey Museum of Art

\$8.04 MILLION

Total Committed to Eight Organizations **\$1 MILLION** in Prior Loans Fully Repaid in 2023

BUILDING NONPROFIT RESILIENCE CNE Reflections



Susie Polnaszek Director, Center for Nonprofit Excellence

Communities are made up of people, and together we organize our efforts in meaningful ways through nonprofits. In my 15 years at the CFMC, I've gotten to know hundreds of local leaders investing in themselves and their nonprofits' resilience. I'm proud that we have amplified their investment through the CNE and its many resources, especially through the pandemic era.

A few stories illustrate this. King City-based Sol Treasures has grown from a grassroots recipient of a CFMC Neighborhood Grant into a vibrant nonprofit home for the arts. Through CNE's Community Leadership Project (2013-2017), the South County nonprofit found mentor support and developed crucial infrastructure for communications, HR and fund development.

Resilience was certainly tested during COVID-19 and nonprofit peer support was vital. Sol Treasures' Executive Director (ED) Jeff Hinderscheid participated in the Community Foundation's LEAD Institute seminars. He was euphoric to share a video with us when their performing arts programs re-emerged from COVID-19 closures. We celebrated alongside Jeff in seeing the audience of hundreds of kids erupt into cheers and shouts for the vibrant performance. Gateway Center of Monterey County supports quality of life for adults with developmental disabilities and has done so for 60 years. It has invested in becoming a forward-thinking, professional operation rooted in compassionate care. Gateway partners with the CNE for consulting, Organizational Development funding, and developing great staff. Gateway's ED, Robert Freiri, has coached rising leaders in our community for over a decade through LEAD Institute.

These are just two of the local nonprofits growing and learning together and seeing a return on the CFMC's cumulative investment in nonprofit sector excellence over the years. The CNE has built a track record of delivering an array of vital programs responsive to the specific needs of local nonprofits, including LEAD (with nearly 200 graduates from 125 organizations) and sessions on topics such as diversity, equity and inclusion, donor development and impactful board service. "At CNE, my colleague, Reid Norris, and I are committed to uplifting, connecting and investing in the great people doing critical work in our community."

center for

nonprofit excellence

COMMUNITY FOUNDATION FOR MONTEREY COUNTY

cfmco.org/CNE



18 LEAD Institute Graduates (196 Total)

\$84,580

Organizational Development Grants Awarded

CREATED CNE Advisor Circle and

Office Hours

185 Nonprofits Engaged with CNE (1,969 Contact Hours)

> **43** Executive Directors Attended Roundtables

13



2023 Here for Good CAMPAIGN

Since its founding in 1945, the Community Foundation for Monterey County has been inspiring philanthropy and strengthening communities. Our motto *"Here for Good"* reflects both our ability to respond to changing circumstances and the fact that the impact of local generosity will bring enduring benefit for future generations.

The power of local philanthropy helps us strengthen nonprofits through grants and professional development,

HERE FOR GOOD 2023 DONOR LIST

HERE FOR GOOD (\$25,000 +) Bertie Elliott*

CATALYST (\$10,000+)

Amy Anderson and George Somero* Bill and Nancy Doolittle* Robert Haas, in honor of Wolfgang Haas Craig and Christine Johnson The Alexander F. Victor Foundation

PARTNERS IN PHILANTHROPY (\$5,000+)

Patrick and Aimee Burke Kevin Cartwright and Stephen Eimer Joel and Dena Gambord* The Hevrdejs Foundation The Meadows Charitable Fund at Schwab Charitable The Talbott Family Foundation Walker & Reed, LLP Marty and Francesca Wolf* Ken and Mary Wright Marsha McMahan Zelus*

Friends of the Foundation (\$1,000+)

Anonymous(2)* Anonymous(3) 1st Capital Bank Barry Adler and Betsy Buchalter Adler* Tonya Antle* Geoffrey and Suzanne Ashton Lino and Teri Belli Dick and Judy Borda Incy Brooks Dale and Margaret Byrne*

Dr. Esmond Chan Greg and Liz Chilton The Dalal Family Christine B. Factor Jim and Renee Fugua* Kirk and Meridith Gafill Tracy Gibbons* Tom Hopkins Robert L. and Millie House Victor and Lynda Johnson Birt and Kathleen Johnson, Jr* Carol and Chuck Keller* Caron and Alan Lacv Jane Lundy Brooks McChesney* Sherrie McCullough Arthur McLoughlin Jr. Marylu and David Mesa Karen and Clint Miller Kathleen Morell Anthony and Lary Lynn Muller* Stephen and Martha Wright Nelson Alan and Lesley Pedersen Joseph and Mary Pezzini Ernest and Gunde Posey William N. Reno Janet Shing* Robert and Florence Slinger Fund of the CFMC Soo Giving Fund at Fidelity Charitable Stahl Family Charitable Fund at **Fidelity Charitable** Marian Van Horn Jennifer Walker and Eric Lee Molly Warner Scott and Beth Williams David and Susan Wirship

YEAR-END GIVING \$300,000 Raised for CFMC

respond to disasters such as COVID-19, wildfires, floods and storms, help nonprofits grow through Monterey County Gives! and lead community initiatives.

The Here for Good annual campaign supports the work of the CFMC. And, thanks to a generous \$100,000 matching gift from Bertie Elliott, these donors generated double the impact of their donations. Thank you. We appreciate your support. You are *"Here for Good."*

cfmco.org/HereForGood2023

SUPPORTERS

Anonymous (1) Frank and Regina Amato Jane Anfinson David G. Armanasco Kit Armstrong Jerry Azevedo Dan Baldwin and Anne Ylvisaker* Judy Beech, in memory of David Beech David and LuAnn Bennett Barbara A. Block Lupe C. Boronda Casey and Sara Boyns Paul and Susan Bruer Peggy Burnside Casaterra Group, Inc. Susan M. Dauphine Steve and Sharon Davies* Carl E. Davis, in memory of **Doris Parker Fee** John and Gail Delorev James F. Earl Keith Ehrman and Ms. Annette Zecca, in memory of Ken and Jean Ehrman Sam Fonte Frances R. Gaver Bruce and Lauren Haase Wayne Harlan **Reuben and Tamara Harris** Berte Hirschfield Linda Humber Rick and Martha Kennifer Paul L. Lapidus and Lindasue Marshall Ellen McEwen and Tom Leduc Rob and Kathleen Lee

Richard Lundv Agnes Martelet Mick and Nicki McMahan Steven M. and Ying C. Mitchell Janet A. Montgomery and John M. Arnesen Joanne Nissen, in honor of Ken Wright George Nobori J. T. Oldham Caty Perez Melissa Pickford and Mr. John Kern Vaughan and Margot Pratt Jason Reed Kay Rigg and Jean Rigg Francine M. Rodd Lee and Shirley Rosen* Brian and Julie Roth Lynne T. Sexton Keith and Susan Slocum David Smiley Margaret A. Smith Gloria Souza and Sandie Borthwick Margaret Spring and Mark Bunter, in memory of Justin Spring James and Deitra Steiner Jane A. Stile Nancy Tostevin, in memory of J. Breck Tostevin Danielle Vierra Grant L. and Norma J. Voth David Watts Jeremy C. Wire Jay Zimmer

* Gift from a donor advised fund of the CFMC

CELEBRATING Philanthropy

A key part of the CFMC's mission is "To inspire philanthropy." Throughout the year we share donor stories and the impact of local giving. Our annual Celebration of Philanthropy brings together fund holders, friends and partners to commemorate the year's accomplishments and honor an individual or couple who demonstrates philanthropic leadership in our region.

More than 250 people gathered on October 11, 2023 at The Club at Pasadera for the reception and program. President/ CEO Dan Baldwin spoke about Foundation highlights including the success of the Monterey County Gives! campaign, the record growth in grantmaking, the Salinas Inclusive Economic Development Initiative, Community Impact Investment Program and scholarships.

Victor Alvaro Carmona Vargas, who received both the CASA Monterey County and the Drezner Family Scholarships, shared his story of overcoming adversity with the support of his foster family and CASA volunteers. He attends UC Santa Cruz and plans to pursue a career in law or social work.

Board Chair Kirk Gafill presented the 2023 Distinguished Trustee Award to retired Big Sur Fire Chief. Martha Karstens. It honors her decades of service protecting and serving Big Sur. Martha, a Big Sur resident for more than 50 years, has devoted her time and talents for the betterment of her community.

Trained as an EMT with the American Red Cross Big Sur Ambulance. Martha became a CPR instructor and later President of the organization. She joined the Big Sur Fire Brigade as Medical Battalion Chief and added EMT and First Responder services. In 2000 she became a California State Marshal Certified Firefighter and rose to Chief in 2009. She showed her dedication and leadership when she lost her own home during the Pfeiffer Fire in 2013, but carried on as Incident Commander. She has twice been voted Volunteer Firefighter of the Year.

Martha designated \$10,000 in CFMC grants to be distributed to her chosen nonprofits: Sea Star Horse Sanctuary, Big Sur Historical Society, Big Sur CERT, Forest Fire Lookout Association and Big Sur Grange. Our congratulations and thanks to Martha for her service and dedication.



Kirk Gafill (I), Christine Dawson and Dan Baldwin (r) congratulate Distinguished Trustee recipient Martha Karstens (center) and scholarship speaker Victor Vargas



Martha's philanthropy has been demonstrated by her selfless, tireless dedication to helping others in her community.

> **Kirk Gafill** CFMC Board Chair

THANK YOU TO OUR EVENT SPONSORS

Partners in Philanthropy





cfmco.org/COP2023

Friends of the Foundation Carmel Gives, Integris Wealth Management, Johnson, Fantl & Aulenta, LLP and Walker & Reed, Attorneys at Law

INVESTING IN IMPACT



Courtesy Point Lobos docent Castel Ortiz and Point Lobos Foundation

ENDURING IMPACT Fund for Monterey County

The Fund for Monterey County (FFMC) allows people to create an enduring legacy for our community. The FFMC is comprised of endowed funds - unrestricted and field of interest - that are invested to grow and forever benefit the people and places of Monterey County.

The FFMC currently generates more than \$2 million in annual grants, benefiting local nonprofits working in a variety of areas including: children and youth development, health and human services, arts, culture and historic preservation, community development and the environment.

The CFMC reviews and awards grants through the Community Impact grant program, which addresses our greatest local challenges. The Fund also provides resources for emerging needs such as disaster response, providing relief and recovery grants for wildfires, storms and flooding.

HOW IT WORKS

- · Your unrestricted gift provides philanthropic resources to meet current and future challenges.
- You can give directly to the Fund for Monterey County in your lifetime or name the FFMC as the beneficiary of your will, trust, donor advised fund, retirement account or life-income gift.
- Your gift creates a source of community capital, helping to do good work forever.

The team at the CFMC can help you explore the best ways to give. We are grateful for all those who have invested in the future of Monterey County by including the FFMC in their giving plans. Growing the Fund for Monterey County ensures that the CFMC will continue to meet changing needs, now and in the future.

cfmco.org/FundForMontereyCounty



I included the Fund for Monterey County in my giving because I feel good knowing the fund will meet the needs of our community, even as they change over time.

Bertie Elliott, CFMC Fund Holder and Legacy Society Member

SPIRIT OF GIVING Mike and Mary Orradre

"Be humble. Be simple. Bring joy to others." Mike and Mary Orradre have lived by that motto all of their lives. Mike was born and raised in San Ardo. After graduating from Santa Clara University with a BS in Business, and a stint in the Navy, his life's work has been raising cattle on the ranch his grandfather purchased in 1872, now proudly joined by the next generation.

Mary, a self-proclaimed "import" from Washington state, graduated from San Diego College for Women (now SDSU) with a degree in Economics and a teaching credential. She taught for two years and met Mike after following a nun's advice to "never refuse a blind date." They have been on the family ranch since 1964, where Mary says they have honored their pact, "I stayed out of the corral, and he stayed out of the kitchen. Everything worked just fine." They raised five sons, all in agribusiness and "within driving distance of the ranch," and will celebrate their 60th wedding anniversary in October 2024.

Mary shares that giving back has been "part of their DNA. Mike was taught by his parents, I was taught by mine. It's just how we operate. We gave as we were able to, and it grew over time." Their roots run deep in Southern Monterey County, where Mary served on several boards including San Ardo School, her local church and the CFMC, while Mike volunteered on the Salinas Valley Fair board.

In addition to giving generously of their time, Mary has worked with her community to be a catalyst for good, raising and donating funds for major projects for both Mission San Miguel and Mission San Antonio. Donor Advised Fundholders of the CFMC since 2001, the Orradres provided the seed grant to start the Southern Monterey County Foundation of the CFMC in 2013. "Their endorsement made a major difference in launching the Southern Monterey County Foundation," notes Christine Dawson, Senior Vice President Philanthropic Services.

Their primary focus is on education, youth and family, showcased by many grants to organizations including Monterey County Agricultural and Rural Life Museum, YOSAL, Sol Treasures, Rancho Cielo and First Tee Monterey County. They like giving in partnership with the CFMC "because it's easy" and they enjoy the added boost nonprofits receive when making year-end grants through the Monterey County Gives! campaign. Some of their most meaningful giving has been a scholarship established in Mike's late brother's name at King City High School.

Never seeking the spotlight, they nevertheless graciously accepted the CFMC Distinguished Trustee award in 2011 for their philanthropic impact on our region. They are passing on their spirit of giving to their children, who each volunteer in their communities. As Legacy Society members of the CFMC, the legacy they'd like to leave is, "We did this, please carry on and make it better."



Mike and Mary Orradre received the CFMC Distinguished Trustee Award at the 2011 Celebration of Philanthropy and were presented with a painting by Kiara Long



We give because it's the right thing to do.

Mary Orradre



DREAM, BELIEVE, ACHIEVE Women's Fund

The Women's Fund inspires women and girls to dream, believe and achieve. With more than \$2.7 million granted since 2003, the Women's Fund has become a powerful source of impact and opportunity. Key accomplishments of the Women's Fund include the creation of the Girls' Health' in Girls' Hands' (GHGH) program, scholarships and support of women's leadership, advocacy and economic well-being.

In 2023 the 16th Annual Women's Fund Luncheon returned in full force, meeting for the first time in person since 2019. More than 600 guests came together to enjoy the inspiring program, raising more than \$120,000 to uplift local women and girls. Keynote speaker Judy Guzmán Krueger shared her story and spoke about the importance of women supporting women and building an internal source of selftrust and confidence. She reminded us it's not too late to take control of our financial lives, develop a mission and follow our dreams.

Scholarship recipient Laura Rivera spoke about the impact of GHGH, "I was able to receive tremendous support from an amazing group of women. We were always encouraged to do more and reach for the stars. It was thanks to them that I decided to continue with higher education."

The Women's Fund has awarded \$447,000 in scholarships since 2016. We thank all Women's Fund donors and sponsors for helping women and girls work towards their goals and realize their full potential.

2023 SPONSOR RECOGNITION

Presenting Sponsors Leavy-Galvin-Knight Family



Diamond Sponsors David and Susan Gill, Kim Negri, SKN Properties

-L- Salinas Valley

Platinum Sponsors IMPOWER, Montage Health Foundation, TMD Creative

Gold Sponsors The Allaire Family, Tonya Antle, Peggy & Jack Baskin Foundation, Bianchi, Kasavan & Pope, LLP, Lucia Boggiatto, Boys & Girls Clubs of Monterey County, Cannery Row Company, Carmel Woman's Club, Carmel Youth Center, Jeri Gattis, Groza Construction, Hartnell College Foundation, Monterey County Weekly, Carle Mowell, Natividad Foundation, SNIP Mobile Spay & Neuter



(I to r) 2023 keynote speaker Judy Guzmán Krueger, Women's Fund Luncheon guests, scholarship speaker Laura Rivera



CULTURE OF GENEROSITY Siembra Latinos Fund



The Siembra Latinos Fund (SLF) was created in 2017 to improve the quality of life for Latinos in Monterey County. It was started by a group of local Latino leaders to build on a culture of philanthropy and inspire giving. "Siembra" means "to sow" and the fund seeks to grow opportunity for the Latino community in Monterey County. A field of interest fund of the CFMC, the SLF has granted more than \$100,000 supporting education, mental health and economic development.

In 2023, the SLF was proud to announce the creation of the Alfred Diaz-Infante Award. The award was established to honor the work and legacy of Alfred Diaz-Infante, a community leader and nonprofit executive who created partnerships to elevate the Latino community in Monterey County.

At the SLF Annual Celebration, Advisory Council Co-Chair, Ida Lopez Chan, presented the prestigious award to Ernesto Vela, Ed.D., Assistant Superintendent of Student Services for the Monterey County Office of Education. In his 27 years in public education, Dr. Vela has served as a teacher, principal, district office administrator and program director.

During her remarks, Ida shared the importance of the fund to her, "The Siembra Latinos Fund allows me to pay it forward to honor the legacy of my family who came here seeking the American Dream. It is the foundation for our community to prosper, grow and thrive"

With more than half of Monterey County residents of Latino decent, harnessing the power and leadership of the Latino community is vital to the economic prosperity our region. Through the Seeds of Change endowment campaign, Siembra aims to continue investing in the education, economic prosperity and overall well-being of Latino residents.

Building the Siembra Latinos Fund creates philanthropic resources to strengthen nonprofits and ensures that the ever-changing needs of the local Latino community will be met.



cfmco.org/Siembra

(I to r) Inaugural Alfred Diaz-Infante Award Recipient Ernesto Vela (center) his wife Lupe (left) and members of the Diaz-Infante family; Grant recipient Salinas Community Science Workshop's co-director Nadine Salas and student Anthony Cruz at Siembra's Annual Celebration; Javier Coyt and Siembra Advisory Council member Lluvia Del Rio



Pledged Through Seeds of Change Major Gift Campaign



Award to Ernesto Vela Ed.D.

GIVING LOCAL



Harmony at Home received a NMCF grant for their Family First program

Northern Monterey County Foundation

The Northern Monterey County Foundation (NMCF) was created in 2016 to build philanthropic resources to improve the quality of life for area residents. A local advisory council with a deep understanding of community needs provides oversight, defines grantmaking priorities and raises funds that are distributed to community organizations serving Northern Monterey County. Having granted \$245,000 since 2016, the NMCF demonstrates the power of place-based philanthropy. In 2023, the NMCF, an affiliate fund of the CFMC, granted \$45,000 to 10 organizations.

Harmony At Home received a grant from the NMCF for their program Family First – Young Families Thriving within Northern Monterey County. Family First partners with young parents to gain knowledge, skills and confidence and to focus on their infant/child's development and wellness. They are supported as they earn a high school diploma or GED certificate and pursue secondary education or a certification in a trade to break the cycles of poverty, prevent homelessness and unlock improved financial futures for the entire family.



cfmco.org/NMCF



O'Neill Sea Odyssey received a SMCF grant to provide youth with marine education

Southern Monterey County Foundation

The Southern Monterey County Foundation (SMCF) celebrated an impressive milestone in 2023 - 10 years of giving back to Southern Monterey County. A "foundation within a foundation" the SMCF is an affiliate fund of the CFMC. The SMCF raises funds and makes grants to strengthen communities in South County from King City to points south to the Monterey County line.

The fund has granted \$223,000 to nonprofits and programs benefiting local residents. Grants support emergency preparedness, youth sports and arts programs, substance abuse prevention, services for seniors, literacy, medical care, libraries and cultural institutions, mental health services and more.

In 2023, the SMCF granted \$31,160 to 13 organizations. O'Neill Sea Odyssey received a grant to support three King City classes with their marine science program and give many students their first chance to experience the ocean.

At the 10th Anniversary celebration in 2023, the SMCF Advisory Council announced the launch of the "Campaign for the Future" with a goal to build an endowment of \$2 million. A strong endowment will provide a continuing source of grants for groups providing care and support to the people of South County.



NMCF Granted **\$45,000** in 2023 NMCF Granted \$245,000 Since 2016 SMCF Granted \$31,160 in 2023

SMCF Granted \$223,000 Since 2014



UC Berkeley Hastings Reserve received a CFCV grant to provide environmental education in Cachagua

Community Fund for Carmel Valley

The Community Fund for Carmel Valley (CFCV), an affiliate fund of the CFMC, was created to offer residents, businesses and organizations an opportunity to contribute to the greater good of others in Carmel Valley. The CFCV seeks to respond to community needs and improve the lives of Carmel Valley residents, both now and in the future.

The CFCV has become a strong and responsive vehicle for local philanthropy in Carmel Valley. In January 2023, when atmospheric rivers flooded Monterey County, the CFCV Advisory Council immediately granted \$15,000 to the Carmel Valley Rotary Club Foundation to purchase gift cards for residents impacted by the storms. In total, the CFCV provided \$27,000 for flood relief in 2023.

In its 2023 annual grantmaking, the CFCV granted \$24,500 to nonprofits that focus on projects and programs benefiting the communities of Carmel Valley. Ten nonprofits received grants in areas such as education, safety, meals for families, youth camps and other community-enhancing programs. The CFCV granted more than \$300,000 since its inception in 2020 including \$188,000 for relief and recovery from the 2020 fires.

As a result of the generous donations received in 2023 including Monterey County Gives!, the CFCV has been strengthened to be able to make an even greater impact in 2024 and beyond.



cfmco.org/CFCV



Big Sur Land Trust received a grant for fuel break maintenance

Big Sur Fund in Memory of Weston Call

Big Sur has a unique spirit, sense of place and community. A special purpose fund of the CFMC, its mission is to provide sustainable, impactful and supplemental funding to nonprofit organizations benefiting the residents of Big Sur and to build resources for disaster relief.

Priorities include creating funding for health, fire and safety needs, supporting educational, cultural and historical programs, aiding sustainable tourism, creating and enhancing community partnerships, supporting nonprofits providing services in Big Sur and disaster response.

Big Sur is extremely vulnerable to all kinds of natural and other disasters such as fires, floods and structural damage from storms. Part of the Fund's mission is to build philanthropic resources for disaster relief to quickly partner with local agencies when disaster strikes. Since its inception, the Fund has granted more than \$150,000 to nonprofits serving Big Sur.

In 2023, the Big Sur Fund granted \$29,700 to 10 organizations. Big Sur Land Trust received a grant for shaded fuel break maintenance for the Palo Colorado Canyon emergency access road. The goal is to reduce the fire fuel hazard and protect road infrastructure. This is just one example of how the fund improves the quality of life in Big Sur.



cfmco.org/BigSur

CFCV Granted **\$51,500** (\$27,000 for Disaster Relief) in 2023 CFCV Granted \$300,000 Since 2020

Big Sur Fund Granted **\$29,700** in 2023 Big Sur Fund Granted \$150,997 Since 2018



HOW WE'VE GROWN

Impact attracts resources. This has long been a credo of the CFMC. If our grants, programs and services are effective, donors will partner with us to enhance their philanthropy and make a difference in Monterey County and beyond.

The success of this approach is evident by almost every measure. The Foundation has also grown in nonquantifiable ways such as special initiatives, diversity, equity and inclusion efforts and community leadership. To make this progress, we have benefited from incredible leadership from our Board of Directors. We asked three of our Past Board Chairs to reflect on changes they have observed over the years.



In the past 30 years, the Foundation has swung from being an asset gatherer, which it initially needed to be, to a robust grantmaker. The organization has also become increasingly adept at meeting countywide disaster challenges, from wildfires in Carmel Valley, flood damage in Pajaro to road closures in Big Sur. Additionally, the recent establishment of Community Impact Investments has enabled the Foundation to assist other worthy nonprofit organizations with their own capital campaigns.

Bill Doolittle Board Chair, 1993-1994



"Here for Good" has never been more germane than it is today. Key partnerships, such as Monterey County Gives! and the support and encouragement of local leadership in South County philanthropy, are examples of CFMC's continuous evolution. The CFMC measures its success by how much it invests in community philanthropy vs. tallying its assets. The organization's stellar reputation allows it to be in leadership roles huddling our community around positive outcomes. We all felt the positive impacts of CFMC's role gathering people and organizations around critical solutions to the COVID-19 crisis and providing vital support for communities suffering from disasters.

Kurt Gollnick Board Chair, 2011



The Community Foundation for Monterey County has grown into an organization with truly countywide vision and impact, willingly adapting its role to best meet the needs of our community. The CFMC has extended its leadership, outreach and support through a network of partnerships, affiliate funds and initiatives likely not envisioned in its earlier years. Its board and staff reflect the diversity of the County and its residents, bringing people together around the shared commitment to inspire philanthropy and strengthen our community.

Mary Wright Board Chair, 2005-2006

2023 Past Board Chairs Luncheon Standing (I to r) CFMC President/CEO Dan Baldwin, Kurt Gollnick, Bill Doolittle, Birt Johnson, Jr., Clay Larson, Rick Kennifer, Craig Johnson, David Armanasco, Greg Chilton, CFMC Senior VP Philanthropic Resources, Christine Dawson Seated (I to r) Mary Wright, Gail Delorey, Kirk Gafill (2023/2024 Board Chair), Teri Belli, Bertie Elliott

GROWTH by the Numbers

For more than a decade the Community Foundation for Monterey County has grown its impact by almost every metric. Record numbers include grantmaking, scholarships and amount raised and granted through Monterey County Gives!

More and more donors come to the CFMC to fulfill their philanthropic vision, as reflected in the amount of gifts, number of funds and growth in total assets. The CFMC is honored to be a steward of the philanthropic resources entrusted to us. We look forward to working with our donors and nonprofit partners to build on their generosity and hard work to expand our collective impact well into the future.



GROWTH AT A GLANCE

\$ GROWTH IN TOTAL ASSETS



\$ GROWTH IN GRANTS



FAMILY OF FUNDS

The CFMC holds more than 700 funds created by generous individuals, families and businesses. The Foundation is a steward of both the charitable resources entrusted to us and each donor's philanthropic vision. Donors can choose from many types of funds to plan their giving.

Types of Funds

AFFILIATE FUNDS

A local advisory council provides oversight, defines grantmaking priorities and raises funds that are distributed to community organizations serving a specific region.

AGENCY ENDOWMENT FUNDS

A permanent philanthropic resource for nonprofit agencies, these funds are invested for the long term, producing a steady stream of income each year.

AGENCY STEWARDSHIP FUNDS

Agencies benefit from participation in the CFMC's investment portfolios and maintain access to the fund's principal.

COMPANY FUNDS

Businesses simplify their giving and receive tax advantages and customized support to maximize their community philanthropy.

DESIGNATED FUNDS

Donors can support a designated agency or agencies over time with a permanent, protected stream of operating income.

DONOR ADVISED FUNDS

Donors recommend grants from their fund to support nonprofits of their choice and benefit from customized service and support to enhance their philanthropy.

FIELD OF INTEREST FUNDS

Donors specify a charitable area of interest and the CFMC awards grants to local nonprofit organizations.

PRIVATE FOUNDATION FUNDS

These funds offer a customized blend of administrative support plus tax advantages, increased flexibility and personalized philanthropic services.

SCHOLARSHIP & AWARD FUNDS

Donors create opportunities for and invest in the future of local students.

SPECIAL PURPOSE FUNDS

These funds are established for specific projects, initiatives or urgent needs.

cfmco.org/FundTypes

(I to r) Communities for Sustainable Monterey County, Steve and Marti Diamond Scholarship Fund event, Shuman Heart House opening Tyller Williamson, Robin McCrae, Janet Shing, Juan Sanchez



NEW FUNDS CREATED

We thank those individuals, nonprofits and businesses who have chosen to partner with us in establishing these funds.*

AGENCY

- Breast Cancer Assistance Group Stewardship Fund
- Carmel Art Association Stewardship Fund
- Community Association of Big Sur Resilience Stewardship Fund
- Community Partnership for Youth Capital Fund
- Friends of Andy Ausonio Library Endowment Fund

Gilroy Foundation Fund

- Junior League of Monterey County Stewardship Fund
- Nancy J. Jones Housing Insecurity Endowment Fund
- LandWatch Legacy Stewardship Fund
- The Los Altos Sunset Rotary with Bill and Mabel Mayhood Fund
- Monterey Peninsula Buddhist Temple Stewardship Fund I
- Monterey Peninsula Buddhist Temple Stewardship Fund II
- Saint John the Baptist Building Stewardship Fund
- Soledad Community Center Capital Campaign
- Jess Tabasa Education Stewardship Fund
- Jess Tabasa Exhibition Stewardship Fund

Veterans Transition Center of California Stewardship Fund

Youth Arts Collective Stewardship Fund

CAPITAL CAMPAIGN

The Marina High School Stadium Capital Campaign

DONOR ADVISED

Bride Kiniry Family Foundation Fund Albert R. and Patricia K. Ceresa Fund The Diehl Moltz Fund Natalie and Eric Drobny Fund The Fernandez Morell Family Fund The Peter and Erline Fichtner Charitable Fund Flip a Life Fund Michael and Wendy Franscioni Fund Elke Junger Making a Difference Fund Howard & Gretchen Leach Fund Monterey County Children's Fund Nahas Family Fund Mimi and George Niesen Mostly Arts and Youth Fund The Nunes Company Fund Parker and Shapiro Family Fund Partners in Paradise Fund Post Ranch Inn Big Sur Community Fund Vince Sercia Humanitarian Fund Simon Family Fund David Soskin Memorial Fund Spradling Family Giving Fund Wanda C. Vollmer Foundation Fund Judy Williamson Fund F.H. Woo Family Fund Dave and Judi Zaches Charitable Foundation Fund

DESIGNATED

Carmel Valley Kiwanis T. Frank Quilty Scholarship Fund

FIELD OF INTEREST

Willis W. and Ethel M. Clark Foundation Fund

SCHOLARSHIP & AWARD

- Boewe Bui Scholarship Fund Stephanie A. Byrne Scholarship Fund
- County of Monterey Scholarship Program Fund
- Judge Efren and Lite Iglesia Scholarship Fund: In Memory of Roger and Pat Freet
- Montage Health Fund for Monterey County Teachers
- Megan Reis Imagine Scholarship Fund
- Taylor Farms SoCal Award Program Fund

SPECIAL PURPOSE

The City of Soledad Recreational Fund Let's Go Outdoors Fund MPNFA Nanao Earthquake Relief Fund MPRPD Transportation Grant

TEMPORARY DISCRETIONARY

Monterey County Storm Relief Fund

*New Funds created January 2023 through May 2024



(I to r) Gonzales Community Center Capital Campaign rendering, Nancy J. Jones Housing Insecurity Endowment Fund donation, Special Kids Connect



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LEAVING a Legacy

Leaving a legacy through a planned gift is a meaningful way to make an enduring impact. You can express your values through thoughtful estate planning now and have the peace of mind that the causes you care about will be supported in the future. We are thankful to those who have made this important decision.

LEGACY SOCIETY MEMBERS

Anonymous (11) Mrs. Wilber K. Amonette* Tonya and Rick* Antle Yvonne A. Ascher and Leonard Laub Nancy Ausonio Tony Ayres* Daniel R. Baldwin and Anne Ylvisaker Robert P. Balles Nancy L. Bartell Ingrid V. Bartels Peggy Downes Baskin* Nancy Bletzer* Lisa Bennett and **Robin White** John B. Bergin* Danny Bernstein and Leslie Steinway Paul P. Bianchi Joyce Blevins and Katherine M. Coopman James W. Bogart Thomas Bohnen Teri Breschini Stephen and Barbara Brooks Jay and Ann Brown William Parker Bullard and Jessica Frischling Julie A. Cason and Lisa K. Crawley Joseph and Betty Chaffers* Mishka Chudilowsky and Henry Azama Mary J. Clapper* Jim and Marie Colbert Arthur Connell* Julie Conrad Leland and Gloria Dake* Margaret D'Arrigo Robert N. Danziger* and Martha Drexler Lvnn

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Pamela D. Smith* Charles and Leslie Snorf* George Somero and Amy Anderson David and Maryanne Spradling Elizabeth Stacey and Wayne Peter Marien Jean Stallings Loren Steck and Annette Yee Steck Judy Sulsona and Bill Rawson Tom Sweeney Lawrence A. Tartaglino Robert and Leslie Taylor Fredrick W. Terman* and Nan Borreson Shirley Thackara* Michael and Cindy Lee Thatcher **Brian Thayer** Peter and Anne* Thorp Vincent and Evelyn Torras* William H. and Susanne S. Tyler, III Patricia Tynan-Chapman^{*} William Umeki James R. Valentine* Jan Vanderbilt Robin Venuti and Joseph Rock* Arlene Wall Daphne and Stuart Wells Jacqueline Wendland Benjamin and Mary Ann Whitten Nels P. and Jill Wiegand Martin R. Wolf Kenneth and Mary Wriaht Richard Zahm* *In Memoriam

The Legacy Society

The Legacy Society honors those who have chosen to partner with the CFMC through their estate. If you have made this commitment, please let us know so we may acknowledge your generosity. Legacy Society members may choose to remain anonymous. We will work with you and your professional advisor to create the best solution for you and lasting benefit for others.

Ways to Leave a Legacy

- Bequest (through will or trust)
- Life Income Gift Charitable Remainder Trust (CRT) or Charitable Gift Annuity (CGA)
- Designate the CFMC as beneficiary of a retirement plan, life insurance or IRA
- Create an Endowed Fund (or contribute \$25,000 or more to an endowed fund)

Please contact Cecilia Romero at 831.375.9712 or legacy@cfmco.org to explore these important gifts. We would be honored to assist you.



cfmco.org/Legacy

STORIES of Giving

CARMEL REALTY COMPANY

For over 100 years, Carmel Realty Company has been investing in our community through volunteerism and other philanthropic actions. Acting on their commitment to supporting important community causes, they partnered with the CFMC to establish the Carmel Realty Foundation, a company donor advised fund that helps the company reduce its administrative burden and increase and diversify its giving.

"Rather than the expense and burden of a private foundation, we established the Carmel Realty Foundation at the CFMC in 2015," noted Bill Mitchell, Managing Director of Carmel Realty Company. "It allowed us to formalize and simplify what we were already doing. It's even increased our giving since it has made it so much easier."

Since 2015, a portion of every transaction of Carmel Realty and Monterey Coast Realty has been contributed to the Carmel Realty Foundation of the CFMC. In the nearly 10 years of this thriving partnership, \$600,000 has been granted. The company's philosophy and impact was celebrated in 2023, when Carmel Realty Company received the National Philanthropy Day for the Central Coast's Outstanding Philanthropic Corporation of the Year.



Roger and Pat Freet (pictured) were honored through a scholarship created by Judge Efren and Lite Iglesia



Carmel Realty was honored at the 2023 National Philanthropy Day Awards. (I to r) Christine Dawson with Shelly Mitchell Lynch and Dan Lynch of Carmel Realty Company

JUDGE EFREN AND LITE IGLESIA SCHOLARSHIPS IN MEMORY OF ROGER AND PAT FREET

The Judge Efren and Lite Iglesia Scholarships in memory of Roger and Pat Freet were established by retired Monterey County Superior Court Judge Efren Iglesia and his wife Lite, to honor the memories of the late Roger and Pat Freet of Reedley, California. The couple were responsible for bringing Efren Iglesia (at age 21) to the United States during a politically tumultuous time in the Philippines in 1971.

They then saw Efren through college and law school in the U.S. Roger was a long-time Superintendent of Schools for the Kings Canyon Unified School District. Judge Iglesia retired in 2020 after practicing as a lawyer for 31 years and serving as a judge for 13 years. His wife, Lite, worked as a registered nurse for 44 years before retiring in 2020.

The CFMC works with the Reedley Rotary Club to facilitate the scholarship selection and awards at Reedley High School and Reedley College, as well as works with local organizations awarding three scholarships to graduating Monterey County high school students from within the Filipino-American community. In the future, Judge Iglesia wishes to establish scholarships that benefit students at the elementary and high schools from which he graduated in the Philippines.

INVESTING IN IMPACT

2023 Financials

COMMUNITY FOUNDATION FOR MONTEREY COUNTY CONDENSED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2023

Additions	
Contributions* Other income	\$50,282,237 678,955
Total revenues and support	\$50,961,192
Investment gains	32,198,179
Grants and expenses	
Grants* Other operating expenses	\$36,704,351 5,379,355
Total grants and expenses	\$42,083,706
Increase in net assets	41,075,665
Net assets	
Beginning of year	256,939,077
End of Year	\$298,014,742

*net of contributions received and grants disbursed on behalf of nonprofit agency and stewardship funds

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2023

Assets	
Cash and equivalents	\$28,011,972
Contributions receivable	3,634,100
Other assets	12,639
Property and equipment, net	2,240,577
Investments, carried at market value: Mutual funds and equities	301,102,008
Cash and money market funds	18,324,960
Right-of-use asset, net	107,005
Charitable gift annuities	4,589,794
Beneficial interest in remainder trusts administered by other trustees	860,500
Investments held in charitable remainder trusts	21,246,927
Total assets	\$380,129,927

Liabilities and	net assets
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Grants payable	\$2,015,701
Accounts payable and accrued expenses	318,263
Lease liability	110,144
Liabilities under split-interest agreements and charitable remainder trusts	
Funds held for others	65,409,553
Total liabilities	\$82,115,185
Total net assets	\$298,014,742

The condensed financial information was prepared based upon audited financial statements prepared by Hutchinson and Bloodgood, LLP.

> The CFMC is confirmed in compliance with National Standards for U.S. Community Foundations.





GRANT Details



GRANTS BY PROGRAM AREA	AMOUNT	# GRANTS
O Human Services	11,152,147	596
Public/Community Benefit Health	8,711,691	239

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<u> </u>			
	Education	7,037,990	224
\bigcirc	Arts/Culture/Historic Preservation	n 4,967,425	743
	Environment	4,543,195	276
\bigcirc	Animal Welfare	2,682,012	163
\bigcirc	Religion Related	1,838,120	76
	International & Foreign Affairs	402,282	60
\bigcirc	TOTAL	82,235	45
		\$41,417,098	2,422

GR	ANTS BY REGION	AMOUNT	# GRANTS	
0	Countywide	\$14,759,473	556	
igodot	Monterey Peninsula	756,761	40	
igodol	Salinas/Salinas Valley	9,248,453	290	
\bigcirc	Big Sur Area	1,388,703	55	
\bigcirc	Castroville & North	1,726,010	73	
\bigcirc	Multiple Areas	609,374	37	
\bigcirc	Outside Monterey County	4,471,997	866	
igodol	Carmel Valley Area	8,456,327	505	
	TOTAL	\$41,417,098	2,422	



Ŷ	GRANTS BY TYPE	AMOUNT	# GRANTS
	O Donor Advised	\$15,421,052	1,203
	MC Gives! Campaign	10,755,459	203
	Restricted Fund	5,123,894	216
TOTAL	Discretionary	3,731,034	105
\$41,417,098	Special Project	1,882,589	18
2,422 Grants	Scholarships & Awards	1,954,282	467
	Community Impact	1,583,762	66
	Field of Interest	489,485	31
	Opportunity & Neighborhood	164,900	14
	O Affiliate Funds	137,013	44
	Organizational Development	89,580	14
	Pass Thru/Temporary	84,049	41
	TOTAL	\$41,417,098	2,422

cfmco.org/Grants



LEADERSHIP 2024 Board of Directors

Kirk Gafill (Chair) President/Chief Financial Officer Nepenthe/Phoenix Corporation Elsa Mendoza Jimenez (Vice Chair) **Director Health Services** Monterey County Health Department Jesse Lopez (Treasurer) CPA, Managing Partner Bianchi, Kasavan & Pope, LLP Kathleen Lee (Secretary) **Executive Director** Pebble Beach Company Foundation Dr. Rolando Cabrera Medical Director La Gloria Medical Clinic Mary Claypool Owner Claypool Consulting **Robert Cullen** Owner **Robert Cullen Insurance & Financial** Services Agency

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Joe Pezzini Senior Director of Ag Operations Taylor Farms Francine Rodd Executive Director First 5 Monterey County Julie Roth Wealth Manager Monterey Private Wealth Jennifer Walker Attorney and Shareholder Leach & Walker, a Professional Corporation Tyller Williamson Monterey City Mayor

We thank those board members whose terms ended in 2023, for their years of dedicated service.

Loren Steck Abby Taylor-Silva Jan Vanderbilt

(I to r): Kirk Gafill (Chair), Elsa Mendoza Jimenez (Vice Chair), Jesse Lopez, CPA (Treasurer), Kathleen Lee (Secretary), Dr. Rolando Cabrera, Mary Claypool, Robert Cullen, Deneen Guss, Romero Jalomo, Giff Lehman, Adriana Melgoza, René Mendez, Larry Oda, Colby Pereira, Joe Pezzini, Francine Rodd, Julie Roth, Jennifer Walker, Tyller Williamson



Standing (I to r) Dan Baldwin, Alisa Smith, Sarah Elias, Reid Norris, Jasmine Menor, Joel Hernandez Laguna, Janet Shing, Daniel Faith, Jakie Marquez, Esther Figueroa, Jessica Alcantar-Tinajaro, Michael Castro, Maria Hauman, Brian Thayer, Gina Delli-Gatti, Chalet Booker, Vanessa Miranda, Gianna Yim, Nick Zafiratos, Susie Polnaszek, Amanda Holder Seated (I to r) Kim Drabner, Laurel Lee-Alexander, Christine Dawson, Karina Guitierrez-Barboza, Cecilia Romero

2024 Staff

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Cecilia Romero

Director of Gift Planning Janet Shing Director of Grantmaking Alisa Smith Philanthropic Services Officer Brian Thayer Senior Philanthropic Services Officer Gianna Yim Senior Accountant Nick Zafiratos COAD (Community Organizations Active in Disaster) Manager

GRATITUDE 2023 Committees

BOARD **COMMITTEES**

Executive Committee

Kirk Gafill (Chair), Elsa Mendoza Jimenez, Giff Lehman, Jesse Lopez, Joe Pezzini, Francine Rodd, Loren Steck

Audit Committee

Loren Steck (Chair), Kirk Gafill, Larry Oda, Jan Vanderbilt

Community Impact

Francine Rodd (Chair), Kirk Gafill, Romero Jalomo, Kathleen Lee, Adriana Melgoza, René Mendez, Colby Pereira **Community Impact**

Investment

Loren Steck (Chair). Kirk Gafill, Nolan Kennedy, Giff Lehman, Abby Taylor-Silva, Bill Tebbe, John Tilley, Jan Vanderbilt, Tyller Williamson **Diversity Equity**

Inclusion Work Group

Abby Taylor-Silva (Chair), Kirk Gafill, Elsa Mendoza Jimenez, Adriana Melgoza, Larry Oda, Francine Rodd

Endowment

Stewardship Jennifer Walker (Chair), Greg Chilton, Kirk Gafill. Elsa Mendoza Jimenez. Loren Steck

Finance

Jesse Lopez (Chair), Kirk Gafill, Joe Pezzini. Jan Vanderbilt, David Warner Governance

Elsa Mendoza

Jimenez (Chair), Kirk Gafill, Deneen Guss, Abby Taylor-Silva

Investment

Giff Lehman (Chair), David Benjamin, Bill Doolittle. Kirk Gafill. Craig Johnson, Jesse Lopez, Julie Roth, Bill Sharpe, Loren Steck Philanthropic

Services

Joe Pezzini (Chair), Kirk Gafill, Kathleen Lee, Larry Oda, Hansen Reed, Jennifer Walker

ADVISORY COMMITTEES

CNE Advisor Circle

Staci Alziebler-Perkins, Stacie Andrews. Colleen Bailey, Ida Lopez Chan, Lauren DaSilva,

Steve Dennis. Steve Friedlander (In memoriam), Ron Johnson, Gabriela López Chávez, Corey Madden, Kate Mitchell Mehle **Community Impact**

Grant Subcommittee

Romero Jalomo (Co-Chair), Francine Rodd, (Co-Chair), Dr. Celia Barberena, Kathie Cain, Meg Clovis, Laura Gamble. Deneen Guss, René Mendez, Colby Pereira, John Scourkes

Community Fund for Carmel Vallev **Advisory Council**

Alondra Klemek (Chair), Cayton Avilla, Nick Craft, Alan Crockett, Teresa Goldberg, Joseph Hertlein, Jessica Kent, Tammi Lyon, Peter Meckel, Jacob Odello, Anne-Marie Rosen, Nicole Saulnier **Northern Monterey**

County Foundation Advisory Council

Chuck Allen (Chair). Glen Alameda. Lance Batistich, Ricky

Cabrera, Don Chapin, Glen Church, Kathy Genasci. Anne Herendeen. Nick Kambic, Karen Miller, John Phillips, Brian Smith, Danielle Vierra

Scholarships

Betsy Buchalter Adler, Dr. Cecila Barberena. Susan Dooley, Daniella Kuska, Eric Mora, Steffanie Gamecho Siembra Latinos **Fund Advisorv**

Council

Ida Lopez Chan (Co-Chair), Lorraine Yglesias-Rice (Co-Chair), Alexis Arrazola, Jose Arreola, Lluvia Del Rio, Louie (Luis) Diaz-Infante, Elsa Mendoza Jimenez. Martha Zepeda Southern Monterey **County Foundation Advisory Council**

Oscar Avalos (Chair), Grace Borzini, Rvan Casey, Robert Cullen, Chris Graveline. Michel Hardoy, Erin King, Anita McKean, Lynnie Oliveira, Betsy Roth, Tom Shepherd, Teri Umbarger,

Carlos Victoria **Robert and Virginia Stanton Endowment** Committee

Ramona Smith (Chair), lathan Annand (Vice-Chair), Kip Hudson, Christine Regan, Mary Wright **Big Sur Fund in Memory of Weston Call Advisory Council**

Brian Call (Chair), Galen Call, Sharen Carey, David Fink, Kirk Gafill. Matt Glazer. Jennifer Havdu. Frank Pinney

Women's Fund Leadership Advisory Council

Maija West (Chair), Tonya Antle, Margaret D'Arrigo, Susan Galvin, Jeri Gattis, Krista Hanni, Felicia Perez Kausin, Judy Guzmán Krueger, Kate Daniels Kurz, Julianne Leavy, Jana Nason, Kim Negri, Esmeralda Owen, Barry Peterson. Judie Profeta, Diane Danvers Simmons. Jeannette Tuitele-Lewis

In Memoriam



Tony Ayres Legacy Society



Peter Brooks Fund Holder



Howard Evans Fund Holder





Frank Keith **Fund Holder**

Ruth Hartmann

Legacy Society



Ruth McClendon Fund Holder







Donna H. Reid

Legacy Society



CONNECT

PARTNER WITH US

Individuals, families and businesses partner with the Community Foundation for Monterey County to invest in their communities and enhance their philanthropy. You can choose to establish a charitable fund now or leave a legacy through a planned gift. Please give us a call at 831.375.9712 or email legacy@cfmco.org to learn more.

START A FUND - It's simple:

Our team works with you to create a fund that reflects your charitable vision. Establish a fund in your name, your family's name or your company's name or in honor of a loved one. Your fund can also be anonymous. Donor advised funds can be established with a gift of \$5,000 or more.

2 CHOOSE

You choose the assets to make a gift to create the fund. The CFMC accepts a wide variety of assets including cash, publicly traded securities, closely held stocks, real estate and tangible personal properties. You can also direct a gift from your will or trust.

3 GIVE

We will help you make a difference on issues and causes that matter to you most in Monterey County or anywhere in the world.

THANK YOU!

Our accomplishments are only made possible through your support.



Monterey Office 2354 Garden Road Monterey, CA 93940 831.375.9712 Salinas Office 945 S. Main Street, Suite 207 Salinas, CA 93901 831.754.5880



OUR VALUES

We **advance positive change** through grantmaking, community engagement and collaboration.

We build a legacy for future generations through responsible stewardship of the resources entrusted to us.

> We **operate with the highest standards** of integrity, ethics and accountability.

We embrace diversity, equity and inclusion.

We **commit to fairness and respect** for the dignity of all people.

We **are open and honest** with our philanthropic partners, grantees and the community.

We strive for excellence in all that we do.



info@cfmco.org



2354 Garden Road, Monterey, CA 93940

HEALTHY, SAFE, VIBRANT COMMUNITIES

